

Scandinavian Academy Training Center

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Riyadh - Al Khaleej District - Sheikh Abdul Aziz Bin Abdul Rahman Bin Bishr Street - 13223 - Office No. 5 | P.O.BOX : 13224

Course: Construction Contracts Master Class

Code	City	hotel	Start	End	price	Language - Hours
CV-343SA	Jeddah	Hotel Meeting Room	2027-01-31	2027-02-11	22450 SR	En - 50

Introduction

Construction projects have a history of contractual disputes and conflict. These problems have reduced the efficiency and profitability of developments, and have not been to the benefit of either clients or contractors. Construction tends to attract contractual problems because of the complex nature of the work and commercial arrangements involved.

The purpose of this course is to help delegates understand the reasons why such problems arise, and how to avoid them in the future. Many contracts are now being conducted in a different way to the traditional approach, with more openness between the parties, and this has, in some cases at least, reduced conflict and increased profitability for all parties.

Course highlights will include:

- A review of major issues in construction contracting
- An examination of why things so often go wrong
- A consideration of ways to improve
- Detailed discussion as to how a more collaborative approach might benefit construction projects
- Examination of real issues, from real projects

Objectives

- Understand how contracts work, and why they sometimes cause problems
- Address some specific clauses and provisions that are a common source of

problems
- Develop thinking around more collaborative approaches to working on construction contracts
- Recognise the dangers that such approaches bring, and how to minimise problems
- Look at construction contracting in an international context
- Understand how to resolve disputes quickly and efficiently

Training Methodology

The course will be delivered using a mixture of trainer-led discussion, using real examples wherever possible, and group exercises to develop new ways of thinking around the whole issue of construction contracts and their associated problems.

Organisational Impact

The course will deliver the following benefits to the organisations to which the delegates belong:

- Delegates will have obtained a better understanding of the contractual issues involved in construction contracts
- Better communication between commercial and legal personnel
- A wider range of possible contracting options
- Better ways to resolve disputes
- Construction projects will be more successful
- Reduced project times and improved profitability

Personal Impact

The course will deliver the following benefits to the delegates:

- Better understanding of construction contracts, and the problems that can arise

- Deeper appreciation of the main clauses that can cause problems, and how they can be reduced or avoided
- Greater choice of methods for contracting for construction projects
- Understanding how greater collaboration can, if handled properly, reduce conflict
- Better skills and techniques for resolving disputes
- Wider skill base, meaning greater scope for career development

SEMINAR OUTLINE

The Fundamentals of Construction Contracts

- Why Contracts are Necessary
- How Contracts are Formed
- Particular issues with Construction Contracts
    - Use of Standard Forms
        - FIDIC
        - NEC
        - LOGIC
    - Differences in bargaining positions
    - Problems with competitive tendering
    - Problems with different industries
    - And different regions/countries
- Issues with different Legal Systems

Some major problem clauses in Construction Contracts

- Design Responsibility
    - Requiring contractors to warrant the design of others
- Standard of work
    - Fitness for purpose
    - International/National/Company standards
    - Standards for Professional Services

- Variations
    - Time
    - Money
- Force Majeure
- Intellectual Property
- Limits of Liability
- Indemnities
- Insurance
- Some minor problems:
    - Notices
    - Entire Agreement
    - Incorporation by Reference

Traditional Approaches to Construction Contracts

- Lump Sum/Fixed Price
- Bill of Quantities/Schedule of Rates
- Adding incentive fees
- Escalation
    - Dealing with general price inflation
- Economic Price Adjustment
    - Problems with volatile materials (or labour) markets
    - Selecting the right index
- Call-off Contracts

Looking beyond the traditional approaches

- Risk and Reward Structures
- Build Operate Transfer (and similar models)
- Open Book Approaches
- Collaborative Working
    - Advantages
    - Dangers – and how to avoid them

- This session will involve delegates in developing their own ideas as to different ways in which construction contracts could be structured, so that commercial drivers are focused on the goals of the parties, not on conflict

Disputes – Avoidance and Resolution

How disputes arise

- Methods to avoid disputes, or deal with them quickly as they arise
- Negotiation techniques
- Traditional third party approaches
- Courts (litigation)
- Arbitration
- Adjudication
- Some Alternative Approaches
- Mediation
- Conciliation
- Early Neutral Evaluation
- Expert determination
- Dispute Review Boards and similar arrangements
- Pendulum arbitration
- Mini-arbitration
- Final questions and wrap-up

The Scandinavian Academy for Training Center adopts the latest scientific and professional methodologies in training and human resource development, aiming to enhance the efficiency of individuals and organizations. Training programs are delivered through a comprehensive approach that includes:

- Theoretical lectures supported by PowerPoint presentations and visual materials (videos and short films).
- Scientific evaluation of participants before and after the program to measure progress and knowledge acquisition.
- Brainstorming sessions and practical role-playing to simulate real-life scenarios.
- Case studies tailored to align with the training content and participants work nature.
- Assessment tests conducted at the end of the program to evaluate the achievement of training objectives.

Each participant receives the training material (both theoretical and practical) in printed form and saved on a CD or flash drive. Detailed reports, including attendance records, final results, and overall program evaluations, are also provided.

Training materials are prepared professionally by a team of experts and specialists in various fields. At the end of the program, participants are awarded a professional attendance certificate, signed and accredited by the Scandinavian Academy for Training Center.

Program Timings: 9:00 AM to 2:00 PM

The program includes:

- A daily buffet provided during the sessions to ensure participants comfort.
- A closing ceremony on the final day to distribute certificates and celebrate participants achievements.
- **Note: All prices are exclusive of 15% Value Added Tax (VAT).**

Our Success Partners

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